## MIRZA INTERNATIONAL LIMITED

Regd. Office: $14 / 6$, CIVIL LNNES, KANPUR
UNAUDITED FINANCIAL RESULTS FOR THE IIIRD QUARTER ENDED 31ST DECEMBER, 2011
(Rs. In Lacs)

| Particulars | Quarter Ended on |  |  | 9 months Ended on |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.2011 | 30.09.2011 | 31.12.2010 | 31.12.2011 | 31.12 .2010 | 31.03.2011 |
| 1. a) Net Sales/Income from Operations | 14735.67 | 15540.95 | 12508.73 | 42478.61 | 35912.68 | 47284.87 |
| b) Other Operating Income | 3.87 | 5.51 | 19.78 | 11.77 | 28.21 | 152.82 |
| Total | 14739.54 | 15546.46 | 12528.51 | 42490.38 | 35940.89 | 47437.69 |
| 2. Expenditure |  |  |  |  |  |  |
| a) (Increase)/decrease in stock in trade and work in progress | (211.49) | (226.21) | (1176.01) | (477.08) | (180.18) | (1684.27) |
| b) Consumption of raw materiais | 5557.69 | 5959.99 | 5113.96 | 15658.00 | 12789.25 | 17654.89 |
| c) Purchase of fraded goods | 3109.20 | 4009.35 | 3164.05 | 10229.90 | 8817.24 | 11984.30 |
| d) Employees cosi | 728.62 | 672.45 | 637.52 | 2091.57 | 1858.84 | 2490.37 |
| e) Exchange (gain)/loss | 178.45 | (439.01) | (363.56) | (361.86) | (846.34) | (1131.21) |
| f) Depreciation | 383.94 | 363.29 | 369.95 | 1115.77 | 1084.27 | 1295.75 |
| g) Other expenditure | 3035.10 | 2793.52 | 2763.57 | 8247.79 | 7216.44 | 9663,38 |
| Total | 12781.51 | 13133.38 | 10509.48 | 36504.09 | 30739.52 | 40273.21 |
| 3. Profit from Operations before Other Income, Interest and Exceptional liems ( $1-2$ ) | 1958.03 | 2413.08 | 2019.03 | 5986.29 | 5201.37 | 7164.48 |
| 4. Other income | - | - | - | - | - | - |
| 5. Profit beiore Interest and Exceptional Items ( $3+4$ ) | 1958.03 | 2413.08 | 2019.03 | 5986.29 | 5201.37 | 7164.48 |
| 6. Interest | 756.94 | 710.47 | 489.00 | 2069.03 | 1370.08 | 1743.08 |
| 7. Profit after Interest but before Exceptional lien(5-6) | 1201.09 | 1702.61 | 1530.03 | 3917.26 | 3831.29 | 5421.40 |
| 8. Exceptional items | - |  |  | - | - | - |
| 9. Profit ( + / Loss ( - ) from Ordinary Activities before iax ( $7+8$ ) | 1201.05 | 1702.61 | 1530.03 | 3917.26 | 3831.29 | 5421.40 |
| 10. Tax expenses | 403.00 | 576.00 | 475.00 | 1306.00 | 1219.00 | 1802.52 |
| 11. Net Profit ( + )/Loss ( ()) from Ordinary Activities after tax (9-10) | 798.09 | 1126.61 | 1055.03 | 2611.26 | 2612.29 | 3618.88 |
| 12. Extraordinary Hem (Net of Tax) | 511.22 | - | - | 511.22 | 372.21 | 365,97 |
| 13 Prior Year Adjustment | - | - | - | - | - | 66.64 |
| 14. Net Profit ( + / / Loss ( () for the period (11-12) | 1309.31 | 1125.61 | 1055.03 | 3122.48 | 2984.50 | 3918.21 |
| 15. Paid-up equity share capital (Face Value of Rs. 2/-per Share) | 1854.12 | 1854.12 | 1854.12 | 1854.12 | 1854.12 | 1854.12 |
| 16. Reserve excluding Revaluation Reserves as per balance sheet of previous. | - | - | - | - | - | 15999.75 |
| accounting year) |  |  |  |  |  |  |
| 17. Earning Per Share (EPS) |  |  |  |  |  |  |
| a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualized) | 0.86 | 1.22 | 1.14 | 2.82 | 2.82 | 3.83 |
|  |  |  |  |  |  |  |
| b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualized) | 1.41 | 1.22 | 7.14 | 3.37 | 3.22 | 4.23 |
|  |  |  |  |  |  |  |
| 18. Public Shareholding |  |  |  |  |  |  |
| - No. of shares | 31550019 | 31550019 | 31584550 | 31550019 | 31584550 | 31550019 |
| - Percentage of shareholding | 34.03 | 34.03 | 34.07 | 34.03 | 34.07 | 34.03 |
| 19. Promoters and promoter group Shareholding |  |  |  |  |  |  |
| a) Plediged/Encumbered |  |  |  |  |  |  |
| - Number of shares |  |  |  |  |  | - |
| - Percentage of shares (as a \% of the total sharehoiding of promoter and promoter group) |  |  |  |  |  | - |
| - Percentage of shares (as a \% of the totai share capitial of the Company) |  |  |  |  |  |  |
| b) Non-encumbered |  |  |  |  |  | - |
| - Number of shares | 61155981 | 61155981 | 61121450 | 61155981 | 61121450 | 61155981 |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 100 | 100 | 100 | 100 | 100 | 100 |
| - Percentage of shares (as a \% of the total share capital of the Company) | 65.97 | 65.97 | 65.93 | 65.97 | 65.93 | 65.97 |

Segment wise (primary) Revenue Results and Capital Employed

| Particulars | 3 Months ended |  |  | 9 Months ended |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.2011 | 30.09.2011 | 31.12.2010 | 31.12.2011 | 31.12.2010 | 31.03.2011 |
| Scgment Revenue |  |  |  |  |  |  |
| Shoes | 13205.83 | 14102.40 | 11258.82 | 37935.61 | 31835.78 | 42086.94 |
| Leather | 3404.53 | 4014.74 | 3319.98 | 11497.10 | 9910.32 | 12338.93 |
| Others | 3.87 | 5.51 | 19.78 | 11.77 | 28.21 | 152.82 |
| Total | 16614.23 | 18122.65 | 14598.58 | 49444.48 | 41774,31 | 54578.60 |
| Less : Inter Segment Revenue | 1874.69 | 2576.19 | 2070.07 | 6954.10 | 5833.42 | 7141.00 |
| Income from Operations | 14739.54 | 15546.46 | 12528.51 | 42490.38 | 35940.89 | 47437.69 |
| Segment Resulis (Profit before interest $\&$ tax) |  |  |  |  |  |  |
| Slioes | 2561.16 | 2881.16 | 2653.57 | 7536.46 | 6516.67 | 8568.83 |
| Leather | 27.93 | 56.10 | 24.95 | 132.28 | 370.94 | 445.45 |
| Others | 3.87 | 5.51 | 19.78 | 11.77 | 28.21 | 152.82 |
| Total | 2592.96 | 2942.77 | 2698.31 | 7680.51 | 6915.83 | 9167,40 |
| Less: Interest | 756.94 | 710.47 | 489.00 | 2069.03 | 1370.08 | 1743.08 |
| - Unallocable expenditure net of other unallocable income | 634.93 | 529.69 | 679.28 | 1694.22 | 1714.46 | 2002.62 |
| Total Profit/(Loss) Before Tax | 1201.09 | 1702.61 | 1530.03 | 3917.26 | 3831.29 | 5421.40 |
| Captital Enployed (Segment assets less segment liabilities) |  |  |  |  |  |  |
| Shoes | 15347.29 | 15230.82 | 13727.08 | 15347.29 | 13727.08 | 13417.48 |
| Leather | 4281.31 | 4263.14 | 3191.76 | 4281.31 | 3191.76 | 4143.00 |
| Others | 927.00 | 149.93 | 707.83 | 927.00 | 707.83 | 293.40 |
| Total Capital Employed in segments | 20555.60 | 19643.89 | 17626.67 | 20555,60 | 17626.67 | 17853.88 |

## Notes

1. The above financial results have been reviewed and recommended by the Audit Committee and subsequently approved by the Board of Directors at their meeting
held on 05th FEB, 2012.
2. During the quarter, the Company received 20 complaints, which all were resolved. As such there were no unresolved investor complaint at the end of quarter
3. Figures for the pericd have been regrouped wherever necessary in order to make them comparable
4. The statutory Auditors have carried out a Limited Review of the above results.
5. During the quarter under review, the Company has disinvested its entire stake in its associate company and earned profit (net of tax) as shown in Extra Ordinary Item.
